

## How to Shop by Mail

Following each classification below is the announcement of a progressive, reliable concern, which is prepared to offer special facilities to the "Mail Order" customer, particularly to farmers and those who reside some distance from the conveniences of the city stores. Owing to the extension of the rural free delivery service throughout this section, it is no longer necessary to "come to town" to do your shopping. Simply mail your selection from the goods listed below, or write for information, which will be gladly mailed, and then send your order by mail. The concerns listed on this page are selected as representative and may be classified as headquarters in their particular lines. When writing for catalogues or information, always mention The Times-Dispatch.

### OSTRICH FEATHERS.

OSTRICH FEATHERS—TAKE YOUR old feathers to THURSTON'S; they will make them new again. THURSTON'S, No. 208 North Fifth Street.

### HOUSE PAINTS.

IF YOUR HOUSE NEEDS PAINTING give us a call. We carry a full line of the best grade of house paints. Write or phone for color card. ELBA HARDWARE CO.

### FLOOR STAINS.

SEE THE EVANS HARDWARE CO. for floor finishers; largest stock and cheapest prices in city. 700 West Broad Street.

### HEATERS.

SEE OUR LINE OF WOOD, COAL and oil heaters before buying; also coal stoves, stoves. ELBA HARDWARE CO.

### TOOLS AND CUTLERY.

IF YOU WANT ANYTHING IN TOOLS or cutlery, see THE EVANS HARDWARE CO. best line at lowest prices in city. 700 W. Broad Street.

### ASBESTOS MATS.

SEE THE EVANS HARDWARE FOR asbestos mats for table and stove, also sheet asbestos. 700 W. Broad Street.

### STOVES.

SEE THE EVANS HARDWARE CO. before buying your range or cooking stove. We are agents for the full line of Detroit Jewel stoves, cookers and heaters; also gas ranges. Absolutely the best stoves made. Prices reasonable. 700 W. Broad St.

HARDWARE AND SPORTING GOODS GUNS, SHELLS, HUNTING COATS and leggings, tin, galvanized and rubber roofing, paints, oils, floor stains, etc. Peter's cartridges a specialty. J. EDDIE WOOD, 206 W. Broad.

### PERSONALS.

GET A \$3 UMBRELLA FREE—EVERY purchaser of \$15 worth of umbrellas, or any one who brings purchasers to that amount, will get a \$3 umbrella absolutely free. NEWMAN'S UMBRELLA FACTORY, 315 East Broad. Phone Monroe 2108.

BE HAPPY! EAT SMITHFIELD SAUSAGE. For sale at your grocer's. HUMAN HAIR BOUGHT AND SOLD at HIGGINS, 209 North Third.

LIVENY TAYLOR PORK ROLL IS SO easily cooked.

TOYS—REMOVAL SALE NOW ON at TOMPKINS, 211 W. Broad Street.

WANTED, EVERY ONE AFFLICTED with whiskey thir to try our sure cure treatment, craves lessened from habit, entirely destroyed in from two to five days, absolutely harmless and no time lost from duty while under treatment. Have your banker or merchant hold money thirty days to prove cure. Treatments \$5.00. E. F. WILLIS, Skipton, Va.

J. KATZ, FORT LADIES' TAILOR, 200 NORTH FIFTH STREET.

MERRY XMAS AND HAPPY NEW YEAR TO YOU ALL. THANKING MY PATRONS FOR THEIR BOUNTIFUL PATRONAGE IN THE PAST SEASON AND SOLICITING A CONTINUANCE OF SAME, I AM, YOURS TRULY, J. KATZ, FORT LADIES' TAILOR, 200 N. FIFTH STREET.

WANTED TO KNOW WE WILL be open Christmas day from 10 o'clock to 12 noon. Those who have not had time to purchase what they want, W. H. COWARDSON, Sons, Jewelers, Engravers and Watchmakers, 1515 East Main Street.

### Boarding

WHEN YOU COME TO RICHMOND stop where you can get a nice, clean, comfortable bed for 50 cents; ice water, bath and phone free. 1902 East Clay.

FIRST-CLASS ACCOMMODATIONS FOR permanent, transient and table board. Can be secured with MRS. HORACE WELFORD JONES, at 200 E. Franklin Street. Gentlemen a specialty.

LARGE, HANDSOME, FURNISHED front room, second floor; also single or double room, lights, bath, phone, heated with board. 3 E. Franklin Street.

SMALL BOARDING HOUSE; REASONABLE rates. 1093 West Grace Street.

WANTED, TWO MEN TO OCCUPY front room, with or without meals. 601 Clay Street.

WANTED, GENTLEMEN BOARDERS in private family, 303 Minor Street, Barton Heights.

NICELY FURNISHED ROOMS AND good board. 508 North Fifth.

WANTED, BOARDERS AT 315 EAST Franklin; also table boarders, MISS TALMAGE.

### Sealed Proposals

Central State Hospital, Petersburg, Va., December 24, 1911. SEALED PROPOSALS FOR FURNISHING this hospital with supplies for the quarter beginning January 1, 1912, and ending April 30, 1912, will be received until 5 P. M. JANUARY 3, 1912.

Supplies to be delivered at the hospital stores free of charge. The special board reserves the right to reject any or all bids. Lists, specifications, etc., may be obtained at the hospital or from S. J. HURT, Steward.

### Meetings

Richmond, Va., December 28, 1911. THE ANNUAL MEETING OF THE stockholders of the Main Street Bank will be held in its new building, corner of Fifth and Main Streets, Richmond, Va., on TUESDAY, January 9, 1912, at 12 o'clock.

Richmond, Va., December 16, 1911. THE REGULAR ANNUAL MEETING of the stockholders of the Union Bank of Richmond, Va., will be held at 12 o'clock noon, at their banking house, corner Ninth and Main Streets, Richmond, Va.

Richmond, Va., December 8, 1911. THE ANNUAL MEETING OF THE stockholders of the Planters' National Bank of Richmond, Va., will be held at 12 o'clock noon, on TUESDAY, January 9, 1912, in the bank building. RICHARD H. SMITH, Cashier.

Richmond, Va., December 8, 1911. THE ANNUAL MEETING OF THE stockholders of the Bank of Virginia, will be held at 12 o'clock noon, on TUESDAY, January 9, 1912, at the bank building. GEORGE W. CALL, Cashier.

Richmond, Va., December 8, 1911. THE REGULAR ANNUAL MEETING of the stockholders of the National Bank of Virginia, will be held at 12 o'clock noon, on TUESDAY, January 9, 1912, at the bank building. GEORGE W. CALL, Cashier.

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### FLOOR STAINS.

WE HAVE A FULL LINE OF NO. 1 wood stains, polishes, floor wax, gold paints, etc., the kinds that will last. ELBA HARDWARE CO., corner Henry and Broad.

### CHRISTMAS.

HERE'S THE USEFUL XMAS PRESENT for you: Carving Sets, Saws, Razors, Table Knives and Forks, Pocket Knives, Velocipedes and Wagons, in large selection and at the right price. J. EDDIE WOOD, 206 West Broad.

### WINTER COMFORTS.

WOOD AND COAL STOVES FROM \$1.25 up; stove bolts, pipes, etc.; the best enamel kitchenware for the price in the city. J. EDDIE WOOD, 206 W. Broad.

### W. H. SCOTT'S.

SCOTT'S OLD MARKET DRUG STORE, Judson Cunningham, Manager, Post-Office Station No. 10, still leads, others follow. We sell Wine of Cardui 75c; Mlham, 55c; Crown Calumet 20c; Smoking Tobacco, 20c lb.; Dried Peach Chewing Tobacco, 5c the plug; Cigars, 25c 100; Scott's Cough Remedy for Men does the work for 50c. We have all kinds of medicine in abundance, right prices and polite attention. Trusses fitted by an expert; no charge for fitting. Our motto, "When you get anything from SCOTT'S it's right." A stock of \$1.00 green tea we are selling for 50c the pound. Scott's Antiseptic Soap is the best skin soap made, 10c. Mail order a specialty.

### CARVERS, ETC.

SEE THE EVANS HARDWARE CO. before selecting your Xmas presents in the line of carvers, scissors, knives, razors and manicuring sets; best selection in the city; prices reasonable. 700 West Broad Street.

### Meetings

National State and City Bank, Richmond, Va. THE REGULAR ANNUAL MEETING of the stockholders of this bank will be held TUESDAY, January 9, 1912, at 12 o'clock noon, in the bank building, 1109 E. Main St., at which meeting there may be considered and adopted changes or amendments of the articles of association.

JULIEN H. HILL, Cashier.

THE ANNUAL MEETING OF THE stockholders of the First National Bank of Richmond, Va., will be held at 12 o'clock noon, in the bank building, 1109 E. Main St., at which meeting there may be considered and adopted changes or amendments of the articles of association.

JULIEN H. HILL, Cashier.

Office German-American Building and Loan Corp., Richmond, Va., December 12, 1911. AT A MEETING OF THE DIRECTORS of the German-American Building and Loan Corp., held on the above date, a dividend of 3 1/2 per cent (semi-annual) was declared, payable to stockholders on and after JANUARY 2, 1912.

CHAS. K. WILLIS, Secretary and Treasurer.

### Dividend Notices.

Virginia-Carolina Chemical Co., Office of Treasurer, Richmond, Va., December 12, 1911. DIVIDEND NO. 65. THE BOARD OF DIRECTORS HAVE this day declared a dividend of 10 (2) per cent, the same being consecutive quarterly dividend No. 65 on the preferred stock of this company, payable JANUARY 15, 1912, when checks will be mailed to all preferred stockholders of record at the close of business on December 30, 1911.

The preferred stock books will be closed from 12 M. Saturday, December 30, 1911, to 10 A. M. Tuesday, January 2, 1912.

S. W. TRAVERS, Treasurer.

Merchants' National Bank, Richmond, Va., December 23, 1911. AT A MEETING OF THE BOARD OF Directors of the Merchants' National Bank, held this day, a dividend of 10 (ten) per cent was declared, payable to the stockholders of record as of DECEMBER 15, 1911.

THOS. B. MCADAMS, Cashier.

National State and City Bank, Richmond, Va., December 21, 1911. THE BOARD OF DIRECTORS OF THIS bank have declared a semi-annual dividend of three and one-half per cent, payable on and after JANUARY 1, 1912.

JULIEN H. HILL, Cashier.

The Union Bank of Richmond, Richmond, Va., December 21, 1911. THE DIRECTORS OF THE UNION Bank of Richmond have this day declared a semi-annual dividend of 9 per cent (9 per cent), payable to stockholders on and after JANUARY 2, 1912.

GEORGE W. CALL, Cashier.

Virginia Trust Company, Richmond, Va., December 19, 1911. THE DIRECTORS OF THIS COMPANY have declared a semi-annual dividend of two per cent, payable on and after JANUARY 1, 1912. Checks will be mailed.

L. D. AYLETT, Secretary.

Bank of Commerce and Trusts, Richmond, Va., December 19, 1911. THE REGULAR QUARTERLY DIVIDEND of 1 1/2 per cent has been declared by this bank, payable on JANUARY 2, 1912. Checks will be mailed.

RO. M. KENT, JR., Cashier.

Eighty-sixth dividend. DIVIDEND CHECKS, AGENTING \$50,000.00 (being a semi-annual dividend of 6 per cent) will be mailed JANUARY 1ST to stockholders of record December 27, 1911.

FIRST NATIONAL BANK OF RICHMOND, VA., capital \$1,000,000, surplus \$1,000,000.

JNO. M. MILLER, JR., Cashier.

National Bank of Virginia, Richmond, Va., December 22, 1911. AT A MEETING OF THE BOARD OF Directors of the National Bank of Virginia, held on the above date, a semi-annual dividend of 3 per cent on the capital stock was declared, payable on and after JANUARY 2, 1912. Checks will be mailed.

W. H. ADDISON, Cashier.

DECEMBER, 1912.—BOARD OF DIRECTORS. Commercial Guaranty Co. Bankers have declared their 25th consecutive dividend of 2 per cent per annum, tax free, payable on JANUARY 2, 1912. Small amount of the stock for sale.

W. L. WARRING, President.

E. S. MITCHELL, Cashier.

Richmond, Va., Dec. 23, 1911. THE BOARD OF DIRECTORS OF THE National Bank of Virginia have declared a semi-annual dividend of 3 per cent, payable on December 31st. All checks will be mailed.

P. H. HARDWAY, Cashier.

Richmond, Va., Dec. 23, 1911. THE ANNUAL MEETING OF THE stockholders of the Bank of Virginia, will be held at 12 o'clock noon, on TUESDAY, January 9, 1912, at the bank building. GEORGE W. CALL, Cashier.

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1,500 Horses

1,500 Mules

1,500 Horses

Fifteen Hundred Horses and Mules to Be Sold at Auction

Wednesday and Thursday, December 27 and 28, 1911

AT THE

Southern Stock Yards

This is the week to buy, as we are overstocked.

Smyth Bros.-McCleary-McClellan Co.

## AS TO TOBACCO AND THE BIG TRADE

Disintegration of the Trust Leaves Richmond on the Big Winning Line.

BY FRANK S. WOODSON.

Some people in Richmond and in other parts of Virginia have been for the past several months watching the disintegration of the American Tobacco Company, as ordered by the highest court in the land. The process has been watched because of its industrial effect upon Richmond and other trading points of Virginia. The American Tobacco Company, as it was, with all of its ramifications, affecting the trade conditions of Virginia, meant a great deal to Richmond. The way of pay to the company in more ways than one, and there was good reason for the apprehension, that in the disintegration and reorganization of the company, as ordered by the Supreme Court of the United States, that Richmond would be the sufferer in more ways than one. In fact, to a business man who looked at things from a purely business standpoint, it looked very much as if at least half of the business of the big company would have to be removed from Richmond. As a matter of fact this was the first program adopted by the company, and that the first made program has been changed, and changed to the benefit of Richmond and all of Virginia is in no way due to any activities on the part of any Attorney-General of Virginia and the Carolinas. Quite the contrary.

As has been stated in the news columns of The Times-Dispatch, the plan of reorganization submitted by the company and adopted by the courts into four parts, the American Tobacco Company, the Liggett & Myers Company, the Lorillard Company and the R. J. Reynolds Tobacco Company.

Under this plan of reorganization the three first named companies, which the most important figure in Richmond in that the business of the Federal Cigar Company went to the Lorillard Company, the cigarette business of the Allen & Ginter Company went to the Liggett & Myers Company, the smoking and chewing tobacco business of both the R. A. Patterson Tobacco Company and the Mayo Company, went to the American Tobacco Company, while the R. J. Reynolds Co., which was always only a leaf dealing concern in Richmond, may or may not have maintained its leaf business here. The Reynolds Co. became an independent, but as before keeps up its leaf buying here.

Richmond Men to the Front.

Several weeks ago I learned, confidentially, that the first plan drawn up by the reorganization company contemplated the total removal of the Federal Cigar Company's business from Richmond to Jersey City, where it would be more directly under the eye of the Lorillard Company. I also learned that at least half of the Allen & Ginter cigarette making business would be transferred under the Liggett & Myers operation to St. Louis, and in the course of time the whole business would go to that city. Thus it can be seen at a glance that it looked very much as if Richmond was to lose two mighty big industries and two very extensive pay rolls.

The original plan, briefly referred to above, also contemplated the removal of the big leaf tobacco buyers from the Richmond market, and a kind of concentration of the business in another city. At the same time I learned that the Richmond men interested in the former American Tobacco Company, among them some of the most loyal Richmond men that were ever born in the old town, were still loyal to the old town, and were doing all in their power to keep the American Tobacco Company business in Richmond. To keep in Richmond as many of the industries of the former American Tobacco Company as they could, and add some more, if possible.

Final Results.

These fellows asked me to come in and help them. I did my little part, and now I am happy to announce that all of the first plans have been upset and new plans are to be put in force January 1. The upshot of it all is that the mammoth plant of the Federal Cigar Company, which is now a part of the Lorillard Company, will remain in Richmond, and the Allen & Ginter Cigarette Company, which is one of the Liggett & Myers Company, will continue to operate in Richmond, and not in St. Louis, and its weekly payroll will likely be bigger than ever; that the Reynolds Company will continue

to make Richmond its big leaf buying point, and that its big warehouses will probably employ twice as many men in the future as in the past; that the R. A. Patterson Tobacco Company and the Mayo Company will consolidate under the name of the American Tobacco Company, and in a new factory to be built will employ more people, buy and manufacture more tobacco and do more shipping in the near future than both concerns combined ever before did in their history.

Biggest Leaf Market. Furthermore, the American Tobacco Company, the Lorillard Company, the Liggett & Myers Company and the Reynolds Company will each make storing centers. Each of these concerns will maintain here buying and storage plants that will in each case mean something big. Naturally, the concentration of buying and storing operations of these big companies here in Richmond will draw the tobacco here from all parts of the country, and of course, make Richmond the biggest leaf-buying and leaf-distributing point in the whole world. It will furthermore necessitate the building here of more and greater storage houses. Where the buyers and the storage men assemble there, too, will come the leaf sellers.

It looks to me as if this breaking up of the American Tobacco Company and its reorganization into two or more other companies is going to be a right good thing for Richmond and for Virginia. Anyhow, it is up to the independents who clamored for this kind of thing to make it so.

## PITTSYLVANIA FOR BETTER HIGHWAYS

Bond Issue Called For—Interesting Figures Brought Out by Mr. Scott.

In Pittsylvania county the people have organized what they call the Pittsylvania Highway Improvement Association, and from all accounts this association means business. Its name is sufficiently suggestive of the work the organization has in hand. The association had a meeting at Chatham last week, and after the transaction of routine business, mapping out progressive and aggressive work for several special committees, which were then and there appointed, some vigorous resolutions were discussed and passed. Here are the resolutions:

"First. That our representatives in Congress be requested to use their utmost efforts to secure national aid for public highways.

"Second. That our State Senators and delegates be requested to vote against the further leasing of convicts for the purpose of shoe or other manufacturing enterprises, and that convicts be reserved for road construction.

"Third. That our representatives in the General Assembly work to secure a road law which will give to the counties the right of eminent domain, as is now given to the railroad.

Now, that sounds like business, but still another resolution was passed which sounds even more so, and that reads as follows:

"That a petition for a vote for bond issue of at least three hundred thousand dollars (\$300,000) be prepared, the proceeds of such proposed bond issue to be devoted to the improvement of the highways of Pittsylvania county."

Pittsylvania is a rich county, and its credit is all. It will have no trouble in selling any bonds it may decide to issue, for it is practically out of debt, having paid off the bonds, even before maturity, that were issued more than a quarter of a century ago in aid of railways.

Mr. Scott Speaks.

At the meeting held last week C. B. Scott, assistant engineer, Virginia State Highway Commission, was present by invitation, and in an address he brought out some valuable information, valuable not only to the Pittsylvania people, but to the people of other counties. I quote from a local paper's report of Mr. Scott's address. He spoke of road construction in general and in Pittsylvania county in particular. He pointed out the ancient practice in road building and described the modern methods, showing that by scientific construction the cost of road-building was much reduced over the cost of ancient times. He advocated the building of gravel and sand-clay and soil roads, wherever suitable material can be found, stating that gravel roads were being built in Virginia for slightly over \$1,200 per mile and soil roads for about \$750 per mile.

Interesting Facts and Figures. Mr. Scott further stated that over

## Real Estate for Rent STORES FOR RENT

610 East Main Street ..... 3 500  
1104 East Cary Street ..... 600  
1108 East Cary Street ..... 600  
1100 Wood Street ..... 150  
2500 West Broad Street ..... 300  
112 East Broad Street ..... 2,400  
1009 East Main Street ..... 3,000

CRENSHAW & RICKS, Sixth and Main.

## Rent Specials

\$600—401 East Main, 3 rooms.  
\$450—1400 Floyd Avenue, 9 rooms.  
\$450—115 West Main, 8 rooms.  
\$550—508 East Leigh, 12 rooms.  
\$240—1 South Linden, 6 rooms.

JOHN T. GODDIN & CO.

## Handsomely Broad Street Store

No. 711 East, near Seventh. Will remodel with new front to suit a tenant.

SUTTON & CO.

## Real Estate

LIST YOUR PROPERTY For sale or trade with W. E. PURCELL, JR., CO., INC., 100 North Eighth Street.

## Real Estate

"A STRAIGHT TIP" If you wish to start the New Year a-right come to the office of EDWARD S. ROSE COMPANY, No. 11 North Eleventh Street, and buy or rent a home of us.

Why are WE the people? Because WE are for the people.

Before buying, selling or renting Real Estate, see W. E. PURCELL, JR., CO., INC., 100 North Eighth Street.

## A Merry Xmas and a Happy New Year to a Generous Public

We have been truly grateful to you through our long business career, and are growing more so as the years glide by. "Should old acquaintance be forgotten?" We say, "Nay," as heretofore. Yours to Serve, EDWARD S. ROSE COMPANY, Real Estate and Loans, No. 11 N. Eleventh St.

## Real Estate for Sale

Factory Sites on Belt Line Near Broad and North Tilden Streets, \$20.00 per foot, and Solid square on main line of R. F. & P. R. at Boulevard, \$50.00 per foot.

MEVEIGH & GLINN.

## Board Wanted

WANTED, GOOD BOARDING PLACE in easy reach of Massey Business College, for my son, commencing January 1, 1912. Address, stating terms, etc., J. E. BELL, Williamsburg, Va.

FURNISHED ROOM AND BOARD FOR middle-aged couple; also furnished hall room and board for lady. Give address. K 758, care Times-Dispatch.

340 miles of improved road were built in the State during the past year, and bonds have been issued as follows:

Amherst	\$8,000 00
Charlotte	100,000 00
Culpeper (First District)	45,000 00
Dinwiddie	102,000 00
Greeneville	82,000 00
Lee	364,000 00
Mecklenburg (2 districts)	110,000 00
Norfolk	200,000 00
Norfolk (1 district)	50,000 00
Pulaski (1 district)	70,000 00
Rappahannock (1 district)	100,000 00
Russell	150,000 00
Spotsylvania	160,000 00
Tazewell	625,000 00
Warren (1 district)	30,000 00
Washington	200,000 00
Wise (1 district)	70,000 00
Smyth (1 district)	100,000 00
Fauquier (1 district)	75,000 00
Second Issues:	
Amherst	125,000 00
Russell	275,000 00
Mecklenburg (5 districts)	230,000 00

Total \$3,553,000 00